



## Bring your **a-game**

To expand our team in DACH we are recruiting an:

### **Associate, DACH**

#### **Our company:**

**Individually brilliant, collectively amazing.**

For the last 20 years, a-connect has developed and grown our global network of ~2,300 personally vetted and curated independent consultants. Together with them, we offer our clients a disruptive approach to the traditional consulting model, leveraging the right talent at the right time to deliver projects in growth strategy, operational optimization or change management, at pace and with impact.

Our Associates are highly motivated self-starters who thrive in an entrepreneurial setting, who are looking to develop their consulting toolkit by engaging with clients across industries (primarily in Life Sciences and Ag/Food) and learn business development skills, while demonstrating leadership ability and enthusiasm to take on new initiatives.

#### **Your role:**

##### **CLIENT WORK / CONSULTING ENGAGEMENTS**

- Engage on consulting assignments at leading global organizations alongside senior colleagues and experienced independent consultants
- Contribute to business development activities in client service teams and regional hubs. Support development of project proposals and client outreach efforts

##### **TALENT AND KNOWLEDGE MANAGEMENT**

- Develop your skills to carefully scope client project needs and support our Talent Team with their identification and selection of “exact-fit” independent consultants to deliver projects with excellence

##### **ENTREPRENEURIAL INITIATIVES**

- Take ownership and drive internal projects to contribute to a-connect’s growth strategy and shape our future

#### **Our requirements:**

##### **PROFESSIONAL QUALIFICATIONS:**

- Master’s degree in Business Administration (MBA) from a top-tier institution
- 3+ years relevant work experience in Consulting and/or at a Pharma/ Biotech or Ag/Food company
- Strong analytical and problem-solving skills
- Excellent interpersonal and communication skills (oral and written), fluent English

Candidates must be eligible to work in Switzerland/ EU.

#### **Our commitment:**

We provide our colleagues with an engaging, intellectually stimulating and entrepreneurial work environment. Our flat hierarchy rewards performance and offers great opportunities for career advancement irrespective of tenure, while our values, flexibility and people orientation allow team members to realize both professional and personal goals. We offer an attractive compensation and benefits package

**Inspired to perform. Trusted to deliver.**

We have a hybrid office base/work from home model.

##### **APPLICATION:**

Please submit your application online: <https://a-connect.com/apply>

- Contact: Niki Ingelzou, [niki.ingelzou@a-connect.com](mailto:niki.ingelzou@a-connect.com)